



Senior Director of Development

The University of California (UC) seeks an experienced, highly motivated fundraising professional to serve as Senior Director of Development for the University of California Observatories (UCO), a multi-campus astronomical research unit headquartered at the UC Santa Cruz campus, and for a leading astronomy faculty member at UC Berkeley.

UCO oversees UC's partnership in the W. M. Keck Observatory in Hawaii, is the coordinator for UC's participation in the international Thirty-Meter Telescope Project, operates the Lick Observatory on Mt. Hamilton in California and laboratories at UC Santa Cruz and UCLA. UCO provides UC astronomers with continuing access to these world-class ground-based telescopes, and offers unsurpassed expertise in developing new technologies for the world's largest telescopes and other astronomical instruments.

Under the general direction of the UC Santa Cruz Director of Major Gifts and working in concert with the UCO Director and the Lick Observatory Council President, the Senior Director serves in a lead role to develop, coordinate, implement, and evaluate a major donor fund-raising program to secure and increase philanthropic support from individuals, corporations, and foundations for UCO.

The Senior Director will design and implement a comprehensive fundraising plan to identify, cultivate, solicit, and steward high capacity individuals, build engagement of these individuals, create gift opportunities based on UCO priorities, formulate and coordinate fundraising strategies, and determine appropriate stewardship plans for significant donors.

The Senior Director will involve UC campus foundation trustees, other high-level volunteers, and academic leaders in connecting these donors to UCO to deepen their interest and involvement. The Senior Director will integrate with the Lick Observatory Council President and with UC Berkeley and UC Santa Cruz Major/Principal Gift units to develop and implement donor strategies.

UC recognizes and values the importance of diversity and inclusion in enriching the employment experience of its employees and in supporting the academic mission and is committed to attracting and retaining employees with varying identities and backgrounds.

This position can work from a variety of greater San Francisco Bay area locations with an expectation of spending time regularly at UC Berkeley and UC Santa Cruz. Salary will be commensurate with experience. Applications accepted until the position is filled.

For the full position description and to apply, visit www.jobs.ucsc.edu and search for job #1807715.

